

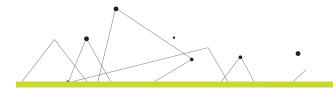








# QUICKGLANCE



### **QUICK GLANCE**

BEE Agency is a Consulting Agency specializing in Digital Solutions, Sustainable Development and Corporate social responsibility (CSR).

BEE Agency is organized into 3 divisions: SMART, GREEN and SKILLED.

From Consulting to Operational Communication, from Web-Marketing to Digital Solutions (including Coaching and Trainings), (...); Our customers are: Large Accounts, NGOs, Regional Authorities, TPE & SMEs engaged on sustainable projects.

#### THE AGENCY



JULIE CARIVEN
Digital Marketing Manager
Specialized in Web Project &
Digital Solutions



NARJISS ZERHOUNI
Communication Manager
Specialized in Eco-Responsibility,
CSR and Carbon Footprint

#### **EXPERT KNOWLEDGE**

Consulting - Communication - Digital Solutions

#### BEE SM@RT

Digital Marketing SaaS technologies Web Project & Graphic Design

#### **BEE GREEN**

Communication
Management Consulting & CSR strategies
Carbon Footprint

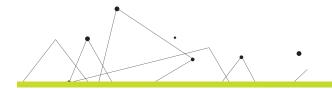
#### **BEE SKILLED**

Coaching Conferences Trainings

#### **FOR**

LARGE ACCOUNTS
TPE & SMES
E-MERCHANTS
RETAILERS
MEDIA SITES
NGOS
PUBLIC BODY &
LOCAL AUTHORITIES







## YOU WANT TO ATTRACT NEW PROSPECTS? RETAIN YOUR CUSTOMER SWITH APERSONALIZED INTELLIGENT MARKETING?

BEE Agency is a WEB Agency specializing in Digital Marketing using the latest technology platforms to enable companies to optimize their performance in terms of operational Marketing, regardless of the marketing channel selected. BEE Agency provides

innovative solutions that optimize your actions of acquisition and retention through interactive media.

Our services BEE SM@RT are aimed at Marketing Managers, Operational and General Managers.

#### **OUR AREAS OF EXPERTISE**

- Email Marketing & SMS
- Social Networks & Blogs
- Digital Merchandising
- Product Recommendations
   (website & newsletters customization)
- Management of multi-channel customer experience (CRM WEB- CustomerServices -CallCenters)
- Training, Coaching, Conferences

#### DIGITAL **SOLUTIONS**

BEE Agency has selected different partners, Customer Engagement Softwares, who are specialized in Customer Experience Management for multi-channel customer interactionin Digital Marketing.

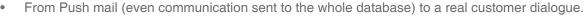
These solutions of planning, production and steering Marketing campaign sallow you to leverage your data to establish areal customer dialogue.

# THE DIFFERENT STEPS TO BUILD A REAL CUSTOMER DIALOGUE



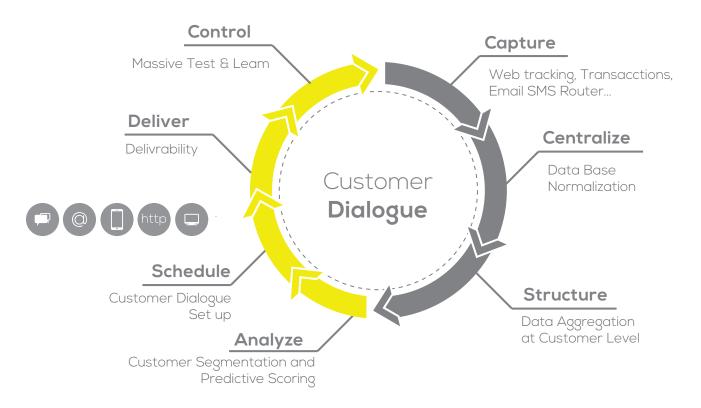


# SEND THE RIGHT . MESSAGE, THE BEST OFFER AT THE RIGHT TIME!

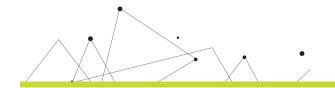


 Centralize, structure and analyze your data to raise customer engagement via the introduction of automated marketing campaigns both proactive and reactive.

Have a 360° view of your customer base to target your members based on their profile and behavioral data.



Set up personalized communications and respond at the right time to any reaction of your members, thus you will maximize your traffic and your Return on investment.





#### CREATING VISUAL IDENTITY

#### YOU WANT TO CREATE A NEW IDENTITY FOR YOUR ENTITY?

BEE Agency helps you in developing a new graphic design for your business.

BEE Agency enables you to optimize your communication and positioning with unique graphics according to your image, your values, and your ambitions.

BEE Agency will assist you indesigning your Branding and developing your web projects.

- Logo;
- Visual identity & semantics (booklet, power point presentation, etc.);
- Website & e-merchantsite design;
- WEB project Consulting...

#### **WEB PROJECT**

#### COMMUNICATION & GRAPHIC DESIGN UNDERSTANDING YOUR NEEDS

From the first meeting, BEE Agency offers you support and marketing services to assist you in the implementation of your project.

- Consulting (Drafting the Terms of Reference or the Specifications);
- Action plans (workshops, time-up);
- Support (project management);
- Monitoring (maintenance, update & Recommendations);

BEE Agency is aimed at SMEs, Entrepreneurs, Key Accounts, Communities for Associations(...) wanting to change their branding or be supported in the framework of new projects.

BEE Agency is strives both for the quality of its services, its customers efficiency and responsiveness.

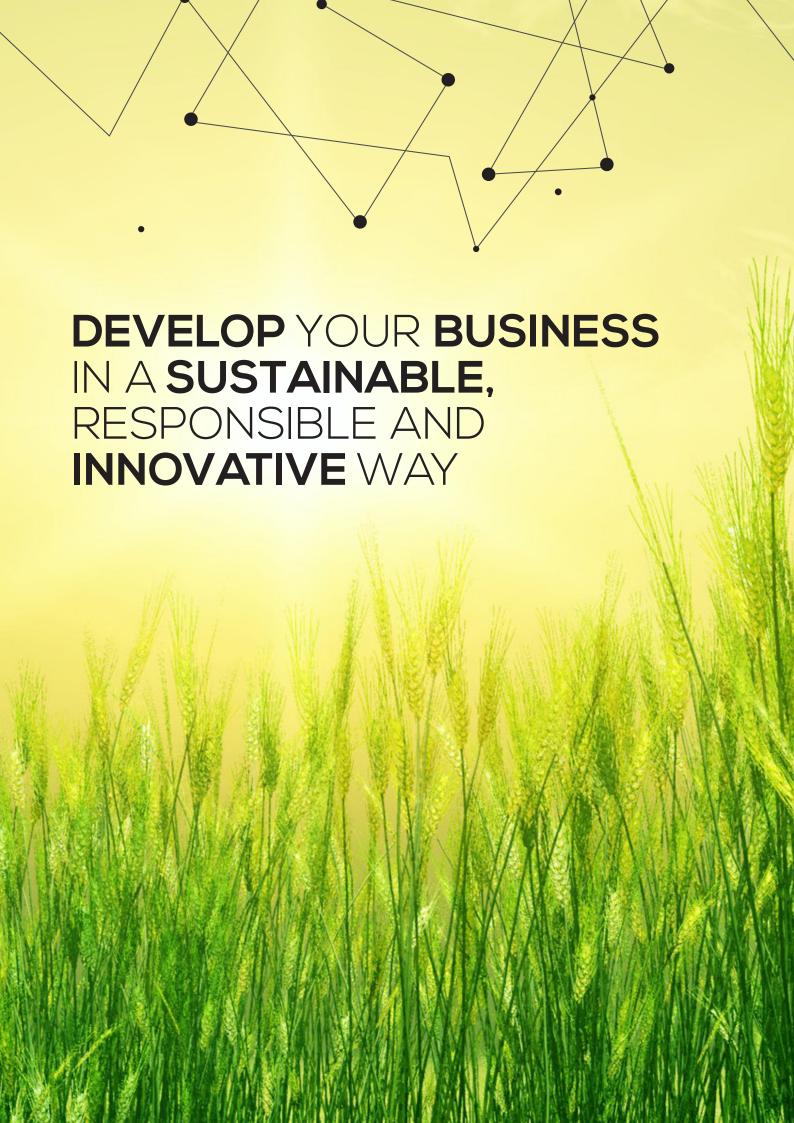
#### EVENT

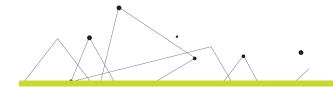
BEE Agency will assist you inorganizing events, exhibitions, conferences, festivals, forums, round tables and networking evenings.

#### KEYWORDS BEE SM@RT

Customer Experience Management - Personalization - Segmentation - Acquisition & Retention - Emailing - Digital Merchandising - SMS - Social Networks - Call Centers & Customer Services - Retailing - Deliverability - Datamining - Scoring - Communication - Product Recommendation - Design in a Responsive Mode - HTML Template (...).







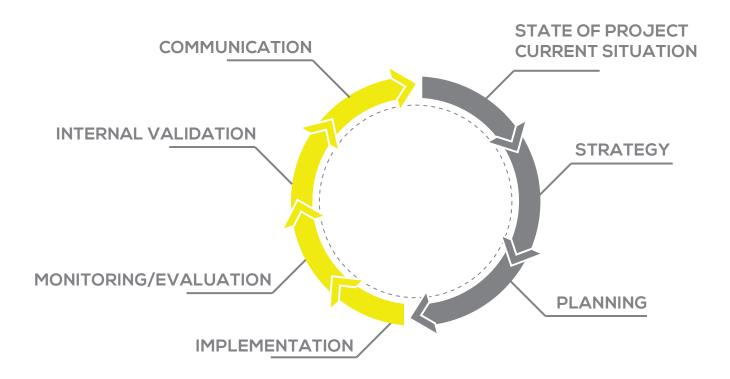


# YOU WANT TO DEVELOP YOUR BUSINESS IN A SUSTAINABLE, RESPONSIBLE AND INNOVATIVE WAY?

BEE AGENCY helps you to develop the concept of sustainable development into concrete actions in your organization through a simple, ethical and respectful way allowing you to:

- Make savings and fulfill your legal obligations.
- Unite your employee sand gain efficiency.
- Stand outin your market and develop initiatives.

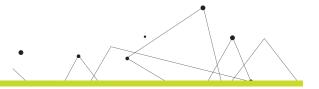
Whether you are a SME, alarge company, or from the public sector, we support you individually or as a group, at every stage of your project.



#### MANAGEMENT CONSULTING AND CSR STRATEGIES

- BEE Agency helps you to build and integrate sustainability into your project Business, by guiding you through the different stages of your project: Deployment, Implementation and Monitoring.
- BEE Agency will assist you indefining the components of the Project Management Risks, Technical Intelligence, Technological, Scientific and conforming to the regulations.
- BEE Agency ensures the coherence of actions among the principles of Sustainable Development across all predefined criteria.





# **CSR** (Corporate Social Responsibility)

is a process which aims to embrace responsibility for the company's actions and encourage a positive impact through its activities on the environment, consumers, employees, communities, stakeholders and all other members of the public sphere who may also be considered stakeholders.

#### COMMUNICATION CONSULTING

A THEME DAY ?A LAUNCH OF A CAMPAIGN?
A PRESENTATION OF A NEW PROJECT ? AN EVENT TO PREPARE INTERNALLY ?

BEE Agency ensures an ethical and ecological communication by organizing turnkey events with an eco-friendly approach.

BEE Agency advises and helps reduce negative impacts on the environment and to increase the positive impact of your event (local or fair trade, local integration companies, advocacy, networking, accessibility to the event...).

BEE Agency works with you to ensure that your communication is always consistent with your values. We bring you eco-responsible solutions: recycled or recyclable materials, biodegradable, eco-label, green printing, fair trade, responsible use of resources and raw materials, saving energy, new life ...

#### CARBON **FOOTPRINT**

BEE Agency also specializes in computing and developing the carbon balance.

The carbon footprintis a method of accounting for emissions of green house gase missions, measuring their impactfor any product, service orhuman entity.

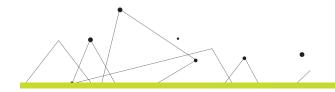
#### **OBJECTIVES OF THE APPROACH OF THE CARBON FOOTPRINT:**

- · Reduce your Energy Bill;
- Direct your Actions to wards Environmental Management Approach;
- Enhance the Image of your Organization;
- Meet future Legislative and Regulatory Constraints.

#### KEYWORDS BEE GREEN

Environment - Sustainable Development - Eco-responsible - Fair-Carbon Offsetting - Imprint Carbon - Ecological - Biodiversity - Recycling - Biodegradable - Eco-label - Clean Energy-Renewable - SecondLife.







# YOU WANT TO ENHANCE THE HUMAN

# CAPITAL OF YOUR ORGANIZATION

BEE Agency organizes Coaching Cycles and Specialized Trainings.

We support Top Executives and Management Teams withnew goals to improve their Efficiency and Optimize Managerial Performance.

Our coaches help you improve your communication.CEOs, Executives, Managers Superior ... BEE Agency offers individual and team coaching, conferences and trainings.



#### KEYWORDS BEE SKILLED

Management Team-ProjectTeam - Termsandoperational divisions: Business - Legal - Communications - Marketing - HRB - Shooting Functions - TeamBuilding - Negotiation - Management Force Sales - Company Creation Speaking out in Public - Crisis Management.



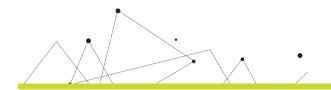
**BEE Agency** organizes training, conducts conferences and coaching workshops around three themes:



















**BEE Agency** is a Consulting and Digital Marketing.

BEE Agency uses latest platforms technology and allows companies to optimize their performance in terms operational marketing regardless of the channel selected. With astrong culture client, BEE Agency also accompany your WebProjects and Design Graph.

BEE Agency helps you develop the concept of Sustainable Development intoconcrete actions in your organization through a simple, ethical and respectful approach of your challenges.

BEE Agency work with youin your CSR approach for you to achieve economies and be more efficient in order to differentiate you on the market. BEE Agency is also specializes in the development of Carbone Footprint.

BEE Agency offers Coaching cvcles and Training. Specializing in the human capital. BEE Agency accompanies Top Executive Management Teams. and BEE Agency organizes Formations, leads Conferences and Workshops Coaching or Team coaching around three thematic:

- 1 / Marketing Digital
- 2 / Sustainable Development
- 3/Executive team management

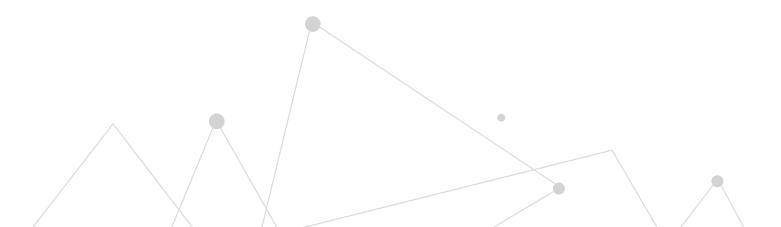
# CLUSTERS OF **EXPERTISE**

#### **SOLUTIONS BY INDUSTRY**

- Environment
- Transport
- Bank- Insurance
- Retail &Cosmetics
- Fashion Luxury
- tourism
- Telecoms
- Financial Services
- Out sourcers
- Digital Internal Communications

#### **SOLUTIONSFORORGANIZATIONS**

- E-Commerce Web
- Media website
- Foundation Association NGO
- Retail
- E-Services
- Helpdesk
- |7
- Marketing



## **OUR PARTNERS**

WEB Agencies
Software Editors in a SaaS Mode
Consulting firms
Certified Coachs

# WWW.BEE-AGENCY.COM

Practicing in Communication, Events and Digital Marketing for nearly 10 years, Narjiss ZERHOUNI & Julie CARIVEN have developed expertise in Project Management, Marketing Analytics, and Event Management.

They offer their services to professionals who wish to communicate differently.

# BEE SM@RT & SKILLED CONTACT JULIE CARIVEN

Digital Marketing Manager Associée

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- + 33 (0) 6 20 82 58 09

Graduated from ESC Montpellier, a Bachelor in the United States and an MBA in Mexico, Julie CARIVEN has over 6 years' experience in New Technologies related to e-Commerce and Marketing Analytics. She has adual expertise in bothTechnical and Marketing.

## BEE GREEN & SKILLED CONTACT

#### **NARJISS ZERHOUNI**

Communication Manager Associée

nzerhouni@bee-agency.com

+ 212 (0) 6 61 50 48 78

After a Bachelor in American Business School of Paris and a Master in Entrepreneu rship University Paris XII, Narjiss ZERHOUNI has accumulated nearly 10 years of experience in Communication. She has experience with NGOs working in the field of Environment and Sustainable Development

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